



# City of Santa Barbara

## Public Works Department

Attachment 3

[www.SantaBarbaraCA.gov](http://www.SantaBarbaraCA.gov)

November 22, 2010

### Main Office

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### Transportation

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Tel: 805.564.5387  
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Mr. Haim J. Mazal, President  
West Coast Public Works, Inc.  
20058 Ventura Boulevard, #318  
Woodland Hills, CA 91364

**SUBJECT:** Rejection of West Coast Public Works, Inc.'s bid submitted for  
East Cabrillo Boulevard Sidewalk - Phase II Project

Dear Mr. Mazal:

The bid opening for the East Cabrillo Boulevard Sidewalk - Phase II Project, was October 28, 2010, and West Coast Public Works, Inc.'s (West Coast) appeared to be the lowest bidder. A review of the bid documents revealed that West Coast had not (1) listed subcontractors for either the electrical work or the landscaping work, (2) was not performing the minimum 51% of the work, and (3) did not have the required three years of experience in the magnitude and character of the work to be performed.

In a letter to West Coast dated November 9, 2010, Mr. Ken Young, Project Engineer, informed West Coast Public Works, Inc. that their bid was found to be non-responsive and was rejected for the reasons listed above. In a subsequent conversation on November 11, 2010, with West Coast's staff, Mr. Young reiterated West Coast had five business days in which to respond to the rejection letter.

On November 15, 2010, West Coast faxed information to Mr. Young. This communication contained the following information:

- Information relating to their subcontractors,
- Additional reference material,
- A statement regarding Mr. Levy's experience,
- A proposal for electrical work dated October 28, 2010, for \$65,000, and
- A cover sheet.

Staff reviewed the submitted material and found that it did not provide the information necessary to forestall a rejection of West Coast's bid, nor did it provide information necessary to establish the three year experience requirement. An arborist's proposal was not provided. The electrical subcontractor listed a \$65,000 bid, dated October 28, 2010, yet the proposal did not cover all bid electrical items. The addition of the subcontract work further illustrated West Coast would not be performing fifty-one percent of the work.

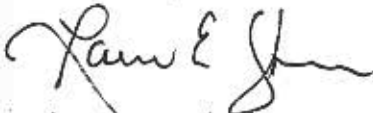
Rejection of West Coast Public Works, Inc.'s bid submitted for East Cabrillo  
Boulevard Sidewalk - Phase II Project  
November 22, 2010  
Page 2 of 2

Therefore, upon reviewing your original and additionally submitted information, we have determined that your bid remains non-responsive for the following reasons:

- A Portion of the work on this project includes electrical work to be performed by a licensed electrical subcontractor. We received the proposal dated October 28, 2010, from Ultimate Construction & Electrical Inc. It did not include the contingency bid items, and the value of the work is above the one-half of one percent as specified in the California Public Contract Code Section 4106. The proposal was for \$65,000 where as West Coast's total proposed electrical bid was \$2,900.
- There was no proposal from a landscaper dated prior to the bid opening.
- Under Section A2.10 of the bid documents, it is required that the bidder have three years of experience in the magnitude and character of work. We have not found sufficient evidence that West Coast has met the three year experience requirement.

We will be recommending rejection of your bid at the December 14, 2010, Santa Barbara City Council meeting, and to accept the bid of the next lowest bidder. Please reference the specification for your rights as a bidder.

Sincerely,



Lawrence Jackson  
Supervising Civil Engineer

KY/mj

cc: Joshua Haggmark, Principal Civil Engineer  
Lawrence Jackson, Supervising Civil Engineer